Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### Filing at a Glance

Company: The American Insurance Company

Effective Date Requested (Renewal): 11/15/2007

Product Name: Dental Professional Liability SERFF Tr Num: FFDC-125273096 State: Arkansas

TOI: 11.0 Medical Malpractice - Claims SERFF Status: Closed State Tr Num: AR-PC-07-026012

Made/Occurrence

Sub-TOI: 11.0030 Dentists Co Tr Num: TANE DPL AR 11 07 State Status:

RR

Filing Type: Rate Co Status: Reviewer(s): Betty Montesi, Edith

Roberts, Brittany Yielding

Effective Date (Renewal):

Author: Diane Sowell Disposition Date: 11/06/2007

Date Submitted: 09/05/2007 Disposition Status: Filed

Effective Date Requested (New): 11/15/2007 Effective Date (New):

#### **General Information**

Project Name: 2007 Dental RR Filings

Status of Filing in Domicile:

Project Number: TANE DPL 2007 RR

Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 11/06/2007

State Status Changed: 09/06/2007 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

The American Insurance Company submits for your review and approval revised rates and rules designed for use with our Dentist's Professional Liability Program.

In conjunction with the rate filing, we have redesigned our State Exception Pages. These changes are detailed in our actuarial and rule memorandums. The overall rate effective of the changes is an increase of 14.4% for the Occurrence and Claims-Made businesses.

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

In support of this revision you will find our actuarial memorandum and exhibits, our countrywide rules and rate manual, and our revised exception pages.

#### **Company and Contact**

#### **Filing Contact Information**

Diane Sowell, dsowell@ffic.com

33 W. Monroe Street (312) 456-5146 [Phone]

Chicago, IL 60603 () -[FAX]

\$100.00

**Filing Company Information** 

The American Insurance Company CoCode: 21857 State of Domicile: Nebraska

777 San Marin Drive Group Code: 761 Company Type:
Novato, CA 94998 Group Name: State ID Number:

(415) 899-2817 ext. [Phone] FEIN Number: 22-0731810

-----

#### **Filing Fees**

Fee Required? Yes

Retaliatory? No

Fee Explanation:

Fee Amount:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The American Insurance Company \$0.00 09/05/2007

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### **Correspondence Summary**

#### **Dispositions**

Status Created By Created On Date Submitted

Filed Edith Roberts 11/06/2007 11/06/2007

**Objection Letters and Response Letters** 

Objection Letters Response Letters

Status Created By Created On Date Submitted Responded By Created On Date Submitted

Pending Edith Roberts 10/31/2007 10/31/2007 Diane Sowell 11/06/2007 11/06/2007

Industry Response

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Made/Occurrence Sub-TOI: 11.0030 Dentists

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### **Disposition**

Disposition Date: 11/06/2007

Effective Date (New):

Effective Date (Renewal):

Status: Filed Comment:

Company Name:	Overall % Rate	Written Premium	# of Policy	Premium:	Maximum %	Minimum %	Overall %
	Impact:	Change for this	Holders		Change (where	Change (where	Indicated
		Program:	Affected for		required):	required):	Change:
			this				
			Program:				
The American Insurance	14.400%	\$9,694	46	\$67,315	%	%	%
Company							

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

•	S .		
Item Type	Item Name	Item Status	<b>Public Access</b>
Supporting Document	Uniform Transmittal Document-Property Casualty	&Filed	Yes
Supporting Document	NAIC Loss Cost Filing Forms (all P&C lines)	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	Form PROMAL	Filed	Yes
Supporting Document	Form PRONOT	Filed	Yes
Supporting Document	Actuarial Memorandum	Filed	Yes
Supporting Document	Actuarial Exhibits	Filed	Yes
Supporting Document	Rule Memorandum	Filed	Yes
Supporting Document	RF1	Filed	Yes
Supporting Document	Med Mal Survey	Filed	Yes
Rate	Exception Pages	Filed	Yes

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 10/31/2007 Submitted Date 10/31/2007

Respond By Date
Dear Diane Sowell,

This will acknowledge receipt of the captioned filing.

This filing is incomplete. You must complete the Med Mal Survey form, in EXCEL format. You can obtain the survey form at the following site address:

http://www.insurance.arkansas.gov/PandC/RR23Forms/MM%20Survey%20FORM%20MMPCS.xls

Also, you must complete the RF-1 abstract or the Form PC-RLC that is required under Rule & Regulation 23. This form may be accessed here:

http://www.insurance.arkansas.gov/PandC/RR23Forms/FORM%20RF-1%20Rate%20Filing%20Abstract.doc

Please chose "RF-1" which will direct you to Form PC RLC. Please disregard the title "NAIC Loss Cost Data Entry Document". Under #2, please indicate this IS NOT a "Loss Cost" filing.

Also, you must provide an impact statement in accordance with Bulletin 2-2003, Act 649, Civil Justice Reform Act of 2003.

Sincerely,

Please feel free to contact me if you have questions.

Sincerely,

**Edith Roberts** 

#### **Response Letter**

Response Letter Status Submitted to State

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

Response Letter Date 11/06/2007 Submitted Date 11/06/2007

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

Dear Edith Roberts,

#### Comments:

#### Response 1

Comments: Impact Statement:

The originally submitted actuarial exhibits considers past and prospective loss and expense experience both within Arkansas and countrywide. Five years of experience for the Dental class of business is shown. Due to the insufficient credibility of Arkansas data, we have used the countrywide loss ratio for credibility-weighting purposes since this program is a countrywide program with countrywide rates. The standard for full credibility is 683 claims and the credibility assigned to Arkansas data is given by the following formula:

Arkansas Credibility = Minimum of 1.00 or {Total Arkansas Claims / 683} ^ 0.5.

Classification of risks is not based on race, color, creed, or national origin of risk. The expense provisions reflect actual and anticipated expense experience. Investment income is considered in the derivation of the profit provision.

#### **Changed Items:**

#### **Supporting Document Schedule Item Changes**

Satisfied -Name: RF1

Comment:

Satisfied -Name: Med Mal Survey

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Sincerely,

Diane Sowell

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Made/Occurrence Sub-TOI: 11.0030 Dentists

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### **Rate Information**

Rate data applies to filing.

Filing Method: Use & File

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 26.100%

Effective Date of Last Rate Revision: 10/19/2006

Filing Method of Last Filing:

Use & File

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
The American Insurance	%	14.400%	\$9,694	46	\$67,315	%	%

Company

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### Rate/Rule Schedule

Review Status: Exhibit Name: Rule # or Page Rate Action Previous State Filing Attachments

Number:

Filed Exception Pages 1 thru 5 Replacement AR-PC-06-020686 AR\_State Exception

Pages 07.pdf

#### I. Rating Territories:

Territory I: Entire State

#### **II.** Dental Practitioner Rates:

#### 1. Premium Rate Tables:

#### **MATURE CLAIMS MADE RATES**

(\$1,000,000/\$3,000,000 Limits)

Dental	Territory
Classification	1
I	\$1,520
II	\$1,900
III	\$2,280
IV	\$3,040
V	\$12,160

#### **OCCURRENCE RATES**

(\$1,000,000/\$3,000,000 Limits)

Dental	Territory
Classification	I
I	\$1,689
II	\$2,111
III	\$2,534
IV	\$3,378
V	\$13,512

#### 2. Claims-Made Step Factors

These factors apply to the mature claims-made rate:

Years of Claims-Made Coverage		Dentists	Oral Surgeons
Claims-Made Year	# of Days	Step Factors	Step Factors
Year 1	0 - 182	0.29	0.29
Year 2	183 - 547	0.54	0.54
Year 3	548 - 912	0.73	0.73
Year 4	913 - 1277	0.81	0.81
Year 5	1278 - 1642	0.90	0.90
Mature Claims-Made	1643 +	1.00	1.00

#### 3. Increase / Decrease Limits

The following increase limit factors shall apply to occurrence and claims-made coverages as follows:

Option	Limit of Liability	Increase / Decrease	Increase / Decrease
	(Professional)	Factors	Factors
		Dentists	Oral Surgeons
Α	\$100,000 / \$300,000	0.782	0.500
В	\$200,000 / \$600,000	0.890	0.625
С	\$500,000 / \$1,500,000	0.946	0.813
D	\$1,000,000 / \$3,000,000	1.000	1.000
E	\$2,000,000 / \$6,000,000	1.150	1.206
F	\$3,000,000 / \$6,000,000	1.250	1.309
G	\$4,000,000 / \$6,000,000	1.300	1.377
Н	\$5,000,000 / \$6,000,000	1.350	1.428

#### III. Amended Rules

- 1. The following amendments are made under Section A. GENERAL GUIDELINES:
  - A. Rule 8. Location of Practice/Exposure is amended by addition of the following:
    - subject to The Department of Insurance approval.
  - B. Rule 9. Restrictions of Coverage or Increased Rate is amended by addition of the following:
    - subject to The Department of Insurance approval.
  - C. Rule 10., c. Unlimited Extended Reporting Coverage the following is added:

In the event of coverage termination, automatic extended reporting period (ERP) coverage will be granted for 60 days to the Named Insured at no additional charge.

The Named Insured will have the option to purchase additional ERP coverage in accordance with the policy provisions if:

The claims-made relationship (the period of time between the effective date of the first issued policy and the termination of the last consecutive policy):

- 1. there has been no gap in coverage; and
- 2. does not include any period covered by ERP coverage of one year or more.

The premium shall be calculated according to Rule c. 8.

The provisions of the ERP coverage will not apply, except for the 60 day automatic ERP:

- 1. if the claims-made relationship has been less than one year; and
- 2. if the policy has been terminated for nonpayment of premium or fraud.

- 2. Under section **B. DENTAL CLASSIFICATIONS**, the following revisions are made:
  - A. Subsection **b. Classification Plan** is deleted and replaced with the following:

#### b. Classification Plan:

Dental Practitioner classifications shall be determined based upon their level of practice exposure as reflected in the area of practice, administration and types of anesthetic agents used and environment in which they are administered. Use the following table of Dental Practitioner Classifications to determine the appropriate premium class.

If more than one classification applies, the highest rated classification shall be used for premium rating.

All percentages are based upon the number of procedures performed in the practice.

Class 1	DENTAL CLASS I						
Olass I	NON-INVASIVE OR MINIMALLY INVASIVE PROCEDURES AND SELECT SPECIALTIES						
	Specialists:						
	Endodontist						
	Orthodontist (simple extractions up to 25% of procedures)						
	Public Health Dentist						
	Periodontist (surgical placement of implants up to 25% of procedures)						
	Prosthodontist (surgical placement of implants up to 25% of procedures)						
	Pediatric Dentist						
	Oral Pathologist						
	General Dentists performing the following procedures:						
	Diagnostic						
	Preventative						
	Restorative						
	Non-surgical TMJ treatments – mouth guards and splints						
	Cosmetic whitening, veneers						
	Restorative Implants up to 15% of practice (based on number of procedures)						
	Endodontia – up to 25% of practice (based on number of procedures)						
	Prosthodontia – up to 25% of practice (based on number of procedures)						
	Periodontia – up to 25% of practice (based on number of procedures)						
	Oral surgery (up to 25% of total practice, based on number or procedures; simple						
	extractions only, no full bony or partial bony impactions)						
	This classification applies to all DDS's or DMD's who are Board Eligible or Certified Specialists						
	in the above areas; or are General Practitioners and who use local, nitrous oxide or oral						
	conscious sedation. This classification also applies to all dentists who provide services to						
	patients who have been administered deep sedation or general anesthesia in their office, or						
	in a hospital, or surgi-center by an MD / nurse anesthetist, dentist anesthetist, or oral surgeon						
	not in their employ.						
Class 2	DENTAL PROCEDURES LEVEL II & SPECIALIZED AREAS OF PRACTICE/PROCEDURES:						
	Applies to all General Dentists:						
	With 25% or greater percentage of practice (in any one category) in the specialty areas of						
	Prosthodontics and/or Endodontics, surgical Periodontal procedures, Orthodontics or oral surgery						
	(simple extractions only, no extractions of full or partial bony impacted teeth).						
	For classification purposes all dentists whose procedures exceed 25% or more in the above						
	specialized areas of practice will be rated under this classification.						

Class 3	DENTAL PROCEDURES LEVEL	III & SPECIALIZED AREAS OF PRACTICE/PROCEDURES:				
	Applies to all Specialists (excep	ot Oral Surgeons) and General Dentists:				
	Extractions of full or partial bony impacted teeth					
	<b>Applies to all General Dentists:</b>					
	Implant restorations that exceed 15% of the total practice					
	This classification applies to all Ge	eneral Dentists DDS's or DMD's whose practice specializes in				
	providing implants. For classification	on purposes all insureds that treat 15% or more of their patients				
	for implants will be rated under this	s classification.				
Class 4	ANESTHESIA CLASS (CURREN	TLY CLASS II OR B)				
	Anesthesia I.V. Conscious Sedation					
		I.M. Conscious Sedation				
		Sub-cutaneous conscious sedation				
	Anesthesia: This classification co	ntemplated the insured dentist administering the sedation and				
	performing the dental procedure.					
Class 5	Oral & Maxillofacial Surgeons a					
	Anesthesia	In-Office Includes General Anesthesia				
	This classification applies to all Or	al Surgeons and Dental Anesthesiologists. This classification				
	would also apply to any DDS or DMD who administer and treat patients under I.V. or I.M.					
	conscious sedation or deep sedati	ion or general anesthesia in their office. Proof of their education				
	and training would need to be sec	ured prior to proceeding (see comments under General				
	Anesthesia).					

B. Rule **3. Limited Clinical Practice**, 3. **a. Part-Time Practitioner** is deleted and replaced by the following:

Dentists who practice 20 hours or less a week will be eligible for part-time status at 40% premium credit.

- C. Rule **4. Additional Classifications**, the following rules are added:
  - **e.** A 20% charge may be applied to Dentists other than oral surgeons who perform minor surgical procedures.
  - **f.** 15% charge to any general dentist whose practice procedures include the following specialties combined more than 51%:

Endodontia Extractions
Periodontia Oral Pathology
Orthodontia Gnathology

Pediodontia Surgical implant placement

Prosthodontia Oral Surgery TMJ Treatment (not including mouth-guards/splints)

- 3. The following amendments are made under Section C. ADDITIONAL COVERAGE / RATING RULES:
  - A. Rule 1. Individual Risk Premium Modification Plan is amended as follows:

The maximum modification for professional liability premiums for dental practitioners may not exceed 50% for credits and/or debits.

#### B. The following rule is added:

Claim-Free Discount

A claim-free discount of 10% shall be applied. To be eligible, the following criteria must be met:

No claim of \$500 or more incurred indemnity in the last 5 years.

Note: a combination of a maximum of 2 claims is allowable for this discount.

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### **Supporting Document Schedules**

Review Status:

atisfied -Name: Uniform Transmittal Document- Filed

Satisfied -Name: Uniform Transmittal Document- Filed 11/06/2007

Property & Casualty

Comments: Attachment:

Transmittal Document.pdf

Bypassed -Name: NAIC Loss Cost Filing Forms (all Filed 11/06/2007

P&C lines)

Bypass Reason: Not Applicable.

Comments:

Review Status:

**Bypassed -Name:** NAIC loss cost data entry document Filed 11/06/2007

Bypass Reason: Not Applicable.

Comments:

Review Status:

Bypassed -Name: Form PROMAL Filed 11/06/2007

**Bypass Reason:** The overall rate change for this filing is 14.4%.

Comments:

Review Status:

Bypassed -Name: Form PRONOT Filed 11/06/2007

**Bypass Reason:** The overall rate change for this filing is 14.4%.

Comments:

Review Status:

Satisfied -Name: Actuarial Memorandum Filed 11/06/2007

**Comments:** 

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

#### Attachment:

Actuarial Memo.pdf

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

**Review Status:** 

Satisfied -Name: Actuarial Exhibits Filed 11/06/2007

Comments:

Attachment:

Actuarial Exhibits.pdf

Review Status:

Satisfied -Name: Rule Memorandum Filed 11/06/2007

Comments:

Attachment:

AR\_Rate & Rule Memo 07.pdf

Review Status:

Satisfied -Name: RF1 Filed 11/06/2007

Comments: Attachment:

RF1.pdf

**Review Status:** 

Satisfied -Name: Med Mal Survey Filed 11/06/2007

Comments:

Attachment:

2007 Malpractice Premium Comparision Survey Form AR.xls

### **Property & Casualty Transmittal Document**

1.	Reserved for Insurance			ance Departn		•				
	Dept. Use Only	a. ]	Date 1	the filing is rec	eive	1:				
		b. 4	Analy	/st:						
				osition:						
				of disposition of	of the	filing:				
				tive date of fili		<i>6</i> ·				
		New Business								
		Renewal Business								
		f. S		Filing #:	ı					
				FF Filing #:						
				ct Codes						
3.	Group Name			<u> </u>					Group NAIC #	
<i>J</i> .	Fireman's Fund Insurance Companies 0761									
4.	Company Name(s)	parres		Domicile	NA	AIC#	FEIN #	<del></del>	State #	
	The American Insurance Comp	anv		NE		857	22-073		N/A	
	The Emiliarity insurance Comp	uny		1,12	121	357	22 073	1010	1011	
5.	<b>Company Tracking Number</b>		TA	NE DPL AR 11	07 R	R				
Con	tact Info of Filer(s) or Corpora	te Office	r(s)	[include toll-free	num	nber]			_	
6.	Name and address	Title		Telephone		FAX	#		e-mail	
	Diane Sowell	Analyst		312-456-514	6	866-613-6	395	dsow	ell@ffic.com	
	33 W. Monroe Street									
	Chicago, IL 60603									
7.	Signature of authorized filer			Diane	5	lf				
8.	Please print name of authorize	zed filer		Diane Sowel	l					
Fili	ng information (see General )	Instructio	ns fo	r descriptions of	of the	ese fields)				
9.	Type of Insurance (TOI)		Med	lical Malpractice	e – C1	aims Made a	and Occu	irrence		
10.	<b>Sub-Type of Insurance (Sub-</b>	ГОІ)	Den	tists						
11.	State Specific Product code(s) applicable)[See State Specific Requirements of the state of the s									
12.	Company Program Title (Mark		Den	tist's Profession	nal Li	iability				
13.	title)									
1.7.	Filing Type	☐ Rate/Loss Cost ☐ Rules ☐ Rates/Rules								
10.	Filing Type				_	_				
101	Filing Type		Ē	Forms Cor	<u> </u>	tion Rates/R	ules/For			
14.	Filing Type  Effective Date(s) Requested		Ē	Forms Cor Withdrawal Cor	<u> </u>	tion Rates/R	ules/For ption)			

#### **Property & Casualty Transmittal Document---**

15.	Reference Filing?		es	⊠ No					
16.	<b>Reference Organization</b> (if applicable)								
17.	Reference Organization # & Title								
18.	Company's Date of Filing	08/31	/2007						
19.	Status of filing in domicile	□ N	lot File	ed Pending Authorized Disapproved					
20.	20. This filing transmittal is part of Company Tracking # TANE DPL AR 11 07 RR								
21.	Filing Description [This area can be used in li	eu of a	cover l	etter or filing memorandum and is free-form text]					
	The American Insurance Company submits for your review and approval revised rates and rules designed for use with our Dentist's Professional Liability program.								
actua	In conjunction with the rate filing, we have redesigned our State Exception Pages. These changes are detailed in our actuarial and rule memorandums. The overall rate effect of the changes is an increase of 14.4% for the Occurrence and Claims-Made businesses.								
	pport of this revision you will find our actuarial nemorandum, and our revised exception pages		andum	and exhibits, our countrywide rules and rate manual					
22	Filing Fees (Filer must provide check # and for	ee amo	unt if	applicable)					
22.	[If a state requires you to show how you calcu			* *					
	neck #: 2055859								
An	nount: 100.00								
Refe	er to each state's checklist for additional	tate s	pecifi	c requirements or instructions on calculating					
fees.	•								

\*\*\*Refer to each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)

Effective March 1, 2007

### PROPERTY & CASUALTY ADDITIONAL RATE/RULE FILING ATTACHMENT

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.) This filing transmittal is part of Company Tracking # 1. TANE DPL AR 11 07 RR This filing corresponds to form filing number N/A 2. (Company tracking number of form filing, if applicable) Rate Increase Rate Decrease  $\Box$ Rate Neutral (0%) Filing Method (Prior Approval, File & Use, Flex Band, etc.) Use & File Rate Change by Company (As Proposed) 4a. Overall % Written # of Company Overall Written Maximum Minimum premium Name Indicated % Rate policyholders premium % % Change Change affected for this (where Change **Impact** change (when for this for this program (where required) applicable) Program required) program The 82.5 CM 14.4 8278 CM 26 CM 57,485 CM American 27.9 Occ 1416 Occ 20 Occ 9,830 Occ Insurance Company

4b.	4b. Rate Change by Company (As Accepted) For State Use Only								
Company Name	Overall % Indicated Change (when applicable)	Overall % Rate Impact	Written premium change for this program	# of policyholders affected for this program	Written premium for this program	Maximum % Change	Minimum % Change		

	5. Overall Rate Information (Complete for Multiple Company Filings only)						
		COMPANY		STATE USE			
5a.	Overall percentage rate indica applicable)						
5b.	Overall percentage rate impac						
5c.	Effect of Rate Filing – Written this program	premium change for					
5d.	Effect of Rate Filing – Number affected	of policyholders					
6.	Overall percentage of last rate	revision	+26.1%				
7.	Effective Date of last rate revis		10/19/2006				
	Filing Method of Last filing		Use & File				
8.	(Prior Approval, File & Use, Fle	ex Band, etc.)					
	Dula # ar Daga # Submitted	Donlocoment	_	Drovious	ototo		
9.	Rule # or Page # Submitted for Review	Replacement or withdrawn?		Previous filing nun			
Э.	IOI IZEVIEW	Of Withdrawn:			d by state		
	Arkansas Exception Pages	New		AR-PC-06			
01	Pages 1 thru 5	Replacement		7.1.1.0.00	, 02000		
	r ages r and e	Withdrawn					
		New					
02		Replacement					
		☐ Withdrawn ☐ New					
03		Replacement					
		Withdrawn					
		New					
04		Replacement					
		Withdrawn					
05		New Depleasement					
05		Replacement Withdrawn					
		New					
06		Replacement					
		Withdrawn					
		New					
07		Replacement Withdrawn					
		New					
08		Replacement					
		Withdrawn					
		New					
09		Replacement					
		Withdrawn					
10		☐ New☐ Replacement					
10							

### The American Insurance Company (FEIN# 22-0731810, NAIC# 761-21857)

Dentist's Professional Liability Program
Occurrence and Claims-Made
Requested Effective Date – 11/15/2007

#### **Actuarial Memorandum**

The following memorandum outlines the changes we are proposing for the Dentist's Professional Liability Program effective November 15, 2007.

Historically speaking, the Dental Professional Liability rating methodology has not incorporated an equitable mechanism for rate distribution for our customers. The attached filing allows us to refine our approach to pricing the Dental Professional Liability Program. This approach focuses on rate fairness for our customers. It applies a more favorable rate for our customers which present a lower exposure and allows for redistribution of rate based upon risk. Utilization of this approach avoids requiring a substantial portion of our customers to subsidize the performance of a smaller sector with significantly higher exposures.

The proposed revised class plan for the Dental Professional Liability Program (both the Occurrence and Claims-Made policies) is outlined below. This revised rating plan will categorize dentists in more appropriate classes to determine a more accurate rate based on specialty.

### <u>Dental Class I - Non-Invasive or Minimally Invasive Procedures and Select Specialties</u>

The proposed class 1 under the new plan includes dentists performing non-invasive or minimally invasive procedures and select specialties. The following dentists would be considered class 1:

<b>Specialists:</b>	Endodontist			
	Orthodontist (simple extractions up to 25% of procedures)			
	Public Health Dentist			
	Periodontist (surgical placement of implants up to 25% of procedures)			
	Prosthodontist (surgical placement of implants up to 25% of procedures)			
	Pediatric Dentist			
	Oral Pathologist			

General Dentists performing the following procedures:	
Diagnostic	
Preventative	
Restorative	
Non-surgical TMJ treatments – mouth guards and splints	
Cosmetic whitening, veneers	
Restorative Implants up to 15% of practice (based on number of procedures)	
Endodontia – up to 25% of practice (based on number of procedures)	
Prosthodontia – up to 25% of practice (based on number of procedures)	
Periodontia – up to 25% of practice (based on number of procedures)	
Oral surgery (up to 25% of total practice (based on number or procedures); simple extraction only, no full or partial bony impactions)	!S

This classification applies to all DDS's or DMD's who are Board Eligible or Certified Specialists in the above areas; or are General Practitioners and who use local, nitrous oxide or oral conscious sedation. This classification also applies to all dentists who provide services to patients who have been administered deep sedation or general anesthesia in their office, or in a hospital, or surgi-center by an MD / nurse anesthetist, dentist anesthetist, or oral surgeon not in their employ.

These dentists are currently classified as class 1 in our current class plan. They are currently at a relativity of 1.00 and we propose to keep them at a relativity of 1.00 under the proposed class plan.

#### DENTAL PROCEDURES LEVEL II & SPECIALIZED AREAS OF PRACTICE/PROCEDURES:

Our proposed class 2 under the new rating plan will include the following group of dentists:

General Practitioner:	With 25% or greater percentage of practice (in any one category) in the specialty areas of Prosthodontics and/or Endodontics, surgical Periodontal procedures, Orthodontics or oral surgery (simple extractions only, no extractions of full or partial bony impacted teeth).
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For classification purposes all insureds that treat 25% or more of their patients in the above specialized areas of practice will be rated under this classification.

These dentists are currently classified as class 1 in our current class plan. They are currently at a relativity of 1.00 and we propose to increase their relativity to 1.25. Therefore, dentists in this group would receive a 25% increase based on the proposed class plan.

#### DENTAL PROCEDURES LEVEL III & SPECIALIZED AREAS OF PRACTICE/PROCEDURES:

Our proposed class 3 under the new rating plan will include the following group of dentists:

Specialist and General Dentist:	Extractions of full or partial bony impacted teeth
Procedures by a General	
Dentist:	Implant restorations that exceed 15% of the total practice

This classification applies to all DDS's or DMD's whose practice specializes in providing implants. For classification purposes all insureds that treat 15% or more of their patients for implants will be rated under this classification.

These dentists are currently classified as class 1 in our current class plan. They are currently at a relativity of 1.00 and we propose to increase their relativity to 1.50. Therefore, dentists in this group would receive a 50.0% increase based on the proposed class plan.

#### CLASS 4: ANESTHESIA CLASS

Our proposed class 4 under the new rating plan will include the dentists performing the following specialties:

Anesthesia	I.V. Conscious Sedation
	I.M. Conscious Sedation
	Sub-cutaneous conscious sedation

This classification contemplated the insured dentist administering the sedation and performing the dental procedure.

These dentists are currently classified as class 2 in our current class plan. They are currently at a relativity of 2.00 and we propose to keep them at a relativity of 2.00 under the proposed class plan.

#### CLASS 5: ORAL & MAXILLOFACIAL SURGEONS AND DENTIST ANESTHESIOLOGISTS

Our proposed class 5 under the new rating plan will include the dentists performing the following specialties:

A 41 '	T OCC T 1 1 C 1 A .1 '
Anestnesia	In-Office Includes General Anesthesia

This classification applies to all Oral Surgeons and Dental Anesthesiologists. This classification would also apply to any DDS or DMD who administer and treat patients under I.V. or I.M. conscious sedation or deep sedation or general anesthesia in their office.

These dentists are currently classified as class 3 or 4 in our current class plan. They are currently at a relativity of 6.00 or 7.00 and we propose to increase them to a relativity of 8.00 under the

proposed class plan. Therefore, dentists in this group would receive a 33.3% or 14.3% increase respectively based on the proposed class plan.

The following table reviews the changes based on the revised class plan.

Proposed Class	<u>Proposed</u> <u>Relativity</u>	Current Relativity	Change
Class 1	1.00	1.00	0.0%
Class 2	1.25	1.00	25.0%
Class 3	1.50	1.00	50.0%
Class 4	2.00	2.00	0.0%
Class 5 (currently Class 3)	8.00	6.00	33.3%
Class 5 (currently Class 4)	8.00	7.00	14.3%

Support for these changes is shown in Exhibit 2, Sheet 3. Because the losses are not currently being tracked by their proposed classes, we examined the claims data from 2001 through 2005 and identified the causes of loss that would appear in each of our proposed classes. We then used the total incurred loss and ALAE for the claims that we were able to classify under the new class plan. For the premium, we began tracking data concerning the percentage of each dentist's business devoted to each specialty area in May 2006. Therefore, we looked at the current snapshot of our business with policies effective from May 2006 through September 2006 and grouped earned premium by the proposed classes under the new class plan. We then applied the percentages from the current snapshot of Dental business to the 2001 through 2005 earned premium to estimate the earned premium for each of the proposed classes.

The indicated relativities from this analysis are in column 9 of Exhibit 2, Sheet 3. Please note that a number of Underwriting actions have been taken for the proposed class 3 individuals, which include dentists performing partially impacted or bony impacted extractions and implant restorations. In the past, the underwriting process did not address risk attributes and qualifications for dentist's performing partially impacted or bony impacted extractions. Failure to adequately address and underwrite these exposures had a dramatic impact on the losses resulting from these types of procedures. Going forward, the underwriter will need to determine that the dentist has achieved proper education (over a five year period, the general dentist should have a minimum of 20 hours training) before they accept these risks. In addition to a focus in training and expertise, technique will be be equally as important in the evaluation process. As an example, consistent usage of x-rays and/or CT scans in the preplanning process will ensure that the treating dentist is well aware of the placement and location of a lingual nerve, which is among the most common injury types of this type of procedure. Ensuring that the dentist knows when to call in the help of an expert (i.e. oral surgeon) will dramatically reduce complications that arise in extreme force to perform the extraction, therefore adequate referral procedures will also be assessed. For dentists performing implant restorations, the underwriting process will require evaluation and acceptance of informed consent forms to ensure that the patient is advised of the risk and complications that can arise from the implant. Also, continuing education geared specifically towards implantology will be vital in the selection process. Training programs must include hands on training. Generally, training programs given by manufacturers will not be considered adequate to meet this requirement. A team approach is often used for implant procedures and as such, a dentist referring a patient for surgical placement to an oral surgeon or

periodontist must have a protocol in place to follow the patient's care until such time that the patient returns for the implant restoration. Due to these significant Underwriting changes to reduce risk, we have proposed a lower relativity for this class under our revised class plan.

The overall rate effect of the changes under this revised class plan is an increase of 14.4% for the Occurrence and Claims-Made businesses. This was estimated based on the premium from the current snapshot of Dental business that we previously described. Our indicated rate changes from our analysis are +27.9% and +82.5% respectively for Occurrence and Claims-Made.

Our overall indication is developed on the attached exhibits. The exhibits provide the detailed backup for the various factors used to develop the overall indications. In general, our individual state experience lacks sufficient credibility to develop indications at the state level so our analysis is predicated on countrywide data. These changes are also outlined in the accompanying rate and rule filing memorandum.

# Exhibit 1, Sheet 1 The American Insurance Company Dental Occurrence Professional Liability Development of Rate Indication

(9) Selected Rate Change (From Proposed Class Plan):	14.4%
(8) Credibility Weighted Rate Indication	27.9%
(7) Credibility Weighted Loss & ALAE Ratio	67.7%
(6) Trended Permissible Loss & ALAE Ratio	57.5%
(5) Permissible Loss & ALAE Ratio	53.0%
(4) Complement of Credibility	10.2%
(3) Credibility of Countrywide Experience	89.8%
(2) Number of Projected Ultimate Claims	551
(1) Countrywide Experience Loss & ALAE Ratio	68.9%

#### Notes:

- (1) From Exhibit 2 Sheet 1, Row 15
- (2) Total from Column (7) of Exhibit 2 Sheet 1.
- (3) Minimum of 1.00 or { (2) / 683 } ^ 0.5.
- (4) = 1 (3)
- (5) From Exhibit 6, Row 11
- (6) = (5)  $\times$  (1 + trend from Exhibit 5)
- $(7) = \{ (1) \times (3) \} + \{ (4) \times (6) \}$
- (8) = [(7)/(5)] 1

# Exhibit 1, Sheet 2 The American Insurance Company Dental Claims-Made Professional Liability Development of Rate Indication

(9) Selected Rate Change (From Proposed Class Plan):	14.4%
(8) Credibility Weighted Rate Indication	82.5%
(7) Credibility Weighted Loss & ALAE Ratio	96.7%
(6) Trended Permissible Loss & ALAE Ratio	57.5%
(5) Permissible Loss & ALAE Ratio	53.0%
(4) Complement of Credibility	0.0%
(3) Credibility of Countrywide Experience	100.0%
(2) Number of Projected Ultimate Claims	5,110
(1) Countrywide Experience Loss & ALAE Ratio	96.7%

#### Notes:

- (1) From Exhibit 2 Sheet 2, Row 15
- (2) Total from Column (7) of Exhibit 2 Sheet 2.
- (3) Minimum of 1.00 or { (2) / 683 } ^ 0.5.
- (4) = 1 (3)
- (5) From Exhibit 6, Row 11
- $(6) = (5) \times (1 + \text{trend from Exhibit 5})$
- $(7) = \{ (1) \times (3) \} + \{ (4) \times (6) \}$
- (8) = [(7)/(5)] 1

#### Exhibit 2, Sheet 1 The American Insurance Company Dental Occurrence Professional Liability

#### Ratemaking Calculations - Countrywide

	(1)	(2)	(3) On-Level	(4)	(5)	(6)	(7)
Accident Year	Earned Premium	On-Level Factors	Earned Premium	Paid Loss and ALAE	Case Reserves	Reported Loss and ALAE	Ultimate Claim Counts
0004	0.007.040	4 400	0.000.400	4 070 050	05.404	4 400 454	
2001	2,267,819	1.496	3,392,486	1,373,350	95,101	1,468,451	58
2002	3,567,746	1.423	5,078,465	726,637	224,603	951,240	109
2003	4,877,123	1.259	6,138,052	1,458,321	365,204	1,823,525	129
2004	5,722,073	1.140	6,523,078	674,400	642,953	1,317,353	108
2005	6,246,251	1.096	6,848,604	440,159	888,494	1,328,653	147
Total	22,681,012		27,980,685	4,672,867	2,216,355	6,889,222	551
	(8) Proj	(9) ected Ultimate	(10) Losses	(11)	(12)	(13) Trended	(14)
Accident Year	Paid Link Ratio	Reported Link Ratio	Rptd Bornhuetter- Ferguson	Selected Ultimate Losses	Trend Factors	Selected Ultimate Losses	Ultimate Loss Ratio
2001	1,643,436	1,563,900		1,603,668	1.843	2,954,996	87.1%
2002	998,036	1,122,914		1,060,475	1.696	1,798,784	35.4%
2003	2,592,882	2,668,204		2,630,543	1.561	4,107,336	66.9%
2004	1,992,015	2,716,335	3,178,293	3,178,293	1.437	4,567,163	70.0%
2005	4,677,217	6,168,177	4,423,331	4,423,331	1.323	5,851,108	85.4%
Total	11,903,585	14,239,530	7,601,625	12,896,310		19,279,387	68.9%
				(15) E	experience Loss an	d ALAE Ratio	68.9%

#### Notes

- (1) Data as of 12/31/2006.
- (2) Based on historical rate changes; see Exhibit 3 Sheet 1.
- $(3) = (1) \times (2)$

- (3) = (1) x (2)
  (4)-(7) Data as of 12/31/2006.
  (8)-(9) Based on loss development factors in Exhibit 4.
  (10) A priori loss ratio equals average of AYs 2001-2003.
  (11) Selected judgmentally based on (8) (10).
  (12) Data as of 12/31/2006.
  (13) = (11) x (12)
  (14) = (13) / (3)

#### Exhibit 2, Sheet 2 The American Insurance Company Dental Claims-Made Professional Liability

#### Ratemaking Calculations - Countrywide

	(1) (2)		(3) On-Level	(4)	(5)	(6)	(7)
Report Year	Earned Premium	On-Level Factors	Earned Premium	Paid Loss and ALAE	Case Reserves	Reported Loss and ALAE	Ultimate Claim Counts
•							
2001	13,455,321	1.633	21,969,972	12,416,721	-	12,416,721	720
2002	22,498,626	1.554	34,955,891	20,058,642	765,525	20,824,167	1,048
2003	32,438,796	1.374	44,561,256	27,578,816	3,754,294	31,333,110	1,256
2004	36,077,973	1.244	44,891,813	13,498,514	3,543,092	17,041,606	960
2005	37,943,512	1.197	45,409,424	10,369,409	8,867,735	19,237,144	1,126
Total	142,414,228		191,788,355	83,922,102	16,930,646	100,852,747	5,110
	(8) Proje	(9) ected Ultimate Los	(10) ses	(11)	(12)	(13) Trended	(14)
Report Year	Paid Link Ratio	Reported Link Ratio	Rptd Bornhuetter- Ferguson	Selected Ultimate Losses	Trend Factors	Selected Ultimate Losses	Ultimate Loss Ratio
•					_		
2001	12,666,519	12,570,648		12,416,721	1.843	22,879,649	104.1%
2002	21,041,923	21,081,590		21,061,757	1.696	35,725,080	102.2%
2003	31,824,292	33,986,244		32,905,268	1.561	51,378,362	115.3%
2004	19,448,360	21,456,018	24,999,785	21,968,054	1.437	31,567,782	70.3%
<u>2005</u>	27,732,614	34,470,372	37,214,728	33,139,238	1.323	43,836,029	96.5%
Total	112,713,709	123,564,872	62,214,513	121,491,038		185,386,902	96.7%
				(15) E	xperience Loss an	d ALAE Ratio	96.7%

#### Notes

- (1) Data as of 12/31/2006.
- (2) Based on historical rate changes; see Exhibit 3 Sheet 2.
- $(3) = (1) \times (2)$

- (3) = (1) x (2) (4)-(7) Data as of 12/31/2006. (8)-(9) Based on loss development factors in Exhibit 4. (10) A priori loss ratio equals average of AYs 2001-2003. (11) Selected judgmentally based on (8) (10). (12) Data as of 12/31/2006. (13) = (11) x (12) (14) = (13) / (3)

### Exhibit 2, Sheet 3 The American Insurance Company Dental Professional Liability

#### **Rate Classification Relativities**

#### **Countrywide Data**

(1)	(2a)	(2b)	(2c)	(2d)	(2e)	(2f)	(3a)	(3b)	(3c)	(3d)	(3e)	(3f)	(4)
Class Under			Incurred Loss &	ALAE					Earned Premiu	m			Actual
Proposed Class Plan	2001	2002	2003	2004	2005	Total	<u>2001</u>	2002	2003	2004	2005	Total	Loss Ratio
Class 1	611,178	1,016,327	380,038	377,567	179,694	2,564,804	6,930,644	11,489,864	16,448,580	18,425,150	19,478,520	72,772,757	3.5%
Class 2	7,103,036	7,991,501	7,423,698	4,294,865	2,736,052	29,549,152	8,014,644	13,286,958	19,021,252	21,306,971	22,525,095	84,154,919	35.1%
Class 3	1,385,063	1,797,765	1,778,909	3,245,292	898,961	9,105,991	264,617	438,692	628,019	703,486	743,704	2,778,518	327.7%
Class 4	10,952	212,473	304,368	194,014	54,237	776,044	111,566	184,958	264,780	296,598	313,555	1,171,457	66.2%
Class 5*	293,549	492,386	320,463	292,851	1,450,638	2,849,888	401,670	665,902	953,287	1,067,840	1,128,889	4,217,588	<u>67.6</u> %
Total	9,403,778	11,510,453	10,207,477	8,404,590	5,319,582	44,845,879	15,723,141	26,066,373	37,315,919	41,800,045	44,189,762	165,095,240	27.2%

(5)	(6)	(7)	(8)	(9)	(10)	(11)
Class Under	Indicated Change	Current	Indicated	Indicated Relativity	Proposed	Class Plan
Proposed Class Plan	in Relativity	Relativity	Relativity	with Class 1 as Base	Relativity	Rate Effect
Class 1	0.13	1.00	0.13	1.00	1.00	0.0%
Class 2	1.29	1.00	1.29	9.96	1.25	25.0%
Class 3	12.06	1.00	12.06	92.99	1.50	50.0%
Class 4	2.44	2.00	4.88	37.59	2.00	0.0%
Class 5*	2.49	6.00	14.93	115.03	8.00	33.3%
Class 5*	2.49	7.00	17.41	134.21	8.00	<u>14.3</u> %
				Total	Class Plan Effect	14.4%

#### Notes:

- (1) Class under proposed class plan.
- (2) a-f Actual accident year losses as of 12/31/2006. Includes losses that can be classified into one of the new proposed classes.
- (3) a-f Actual earned premium.
  - (4) = (2f) / (3f).
  - (5) Class under proposed class plan.
  - (6) Actual loss ratio for accident year divided by total loss ratio in column (4).

- (7) Class relativity under current class structure.
- (8) = (6) \* (7)
- (9) Indicated relativity for class divided by class 1 indicated relativity in column (8).
- (10) Proposed class relativity under new class structure.
- (11) = (10) / (7) 1

<sup>\*</sup> Please note that proposed Class 5 includes: Class 3 individuals from current class structure going from a relativity of 6 to 8 and Class 4 individuals from current class structure going from a relativity of 7 to 8.

## Exhibit 3, Sheet 1 The American Insurance Company Dental Occurrence Professional Liability

				Accident Year	Average Rate Level	Current Rate Level	Factor to Current Rate Level					
				1997 1998 1999 2000 2001 2002 2003 2004 2005	1.0000 1.0000 0.5584 0.9417 0.9399 0.9878 1.1172 1.2334 1.2824	1.4061 1.4061 1.4061 1.4061 1.4061 1.4061 1.4061 1.4061	1.4061 1.4061 2.5181 1.4931 1.4959 1.4234 1.2585 1.1400 1.0964					
Date	Rate Change	Overall Effective Rate Level	Rate Change	1997	1998	1999	2000	2001	2002	2003	2004	2005
4/1/1999 6/1/1999 1/1/2000 10/15/2000 12/1/2000 3/1/2001 5/1/2001 3/1/2002 8/10/2003 4/1/2005 6/1/2005 9/1/2006	-1.3% -0.3% -2.3% -1.5% -1.7% -0.5% -0.3% 20.0% 13.9% 4.0% 2.7% 4.3%	1.0000 0.9870 0.9970 0.9770 0.9850 0.9830 0.9950 0.9970 1.2000 1.1390 1.0400 1.0270 1.0430	1.0000 0.9870 0.9840 0.9614 0.9470 0.9309 0.9262 0.9235 1.1081 1.2622 1.3127 1.3481 1.4061	1.0000	1.0000	0.2813 0.1112 0.1701	0.0556 0.4132 0.4782 0.0182 0.0035	0.3134 0.1067 0.2327 0.1250 0.2222	0.0139 0.0417 0.5972 0.3472	0.0139 0.9105 0.0756	0.1867 0.8133	0.7188 0.1111 0.1701
		Ave	erage Rate Level:	1.0000	1.0000	0.5584	0.9417	0.9399	0.9878	1.1172	1.2334	1.2824

## Exhibit 3, Sheet 2 The American Insurance Company Dental Claims-Made Professional Liability

							Factor to					
					Average	Current	Current					
				Accident	Rate	Rate	Rate					
				Year	Level	Level	Level					
				1997	1.0000	1.5347	1.5347					
				1998	1.0000	1.5347	1.5347					
				1999	0.5584	1.5347	2.7485					
				2000	0.9417	1.5347	1.6297					
				2001	0.9399	1.5347	1.6328					
				2002	0.9878	1.5347	1.5537					
				2003	1.1172	1.5347	1.3737					
				2004	1.2334	1.5347	1.2443					
				2005	1.2824	1.5347	1.1968					
			Overall									
			Effective									
Date	Rate Change	Rate Level	Rate Change	1997	1998	1999	2000	2001	2002	2003	2004	2005
		1.0000	1.0000	1.0000	1.0000	0.2813						
4/1/1999	-1.3%	0.9870	0.9870	1.0000	1.0000	0.1112	0.0556					
6/1/1999	-0.3%	0.9970	0.9840			0.1701	0.4132					
1/1/2000	-2.3%	0.9770	0.9614				0.4782	0.3134				
10/15/2000	-1.5%	0.9850	0.9470				0.0182	0.1067				
12/1/2000	-1.7%	0.9830	0.9309				0.0035	0.2327	0.0139			
3/1/2001	-0.5%	0.9950	0.9262				0.000	0.1250	0.0417			
5/1/2001	-0.3%	0.9970	0.9235					0.2222	0.5972	0.0139		
3/1/2002	20.0%	1.2000	1.1081						0.3472	0.9105	0.1867	
8/10/2003	13.9%	1.1390	1.2622							0.0756	0.8133	0.7188
4/1/2005	4.0%	1.0400	1.3127									0.1111
6/1/2005	2.7%	1.0270	1.3481									0.1701
9/1/2006	7.4%	1.0740	1.4479									
1/15/2007	6.0%	1.0600	1.5347									
		Aver	age Rate Level:	1.0000	1.0000	0.5584	0.9417	0.9399	0.9878	1.1172	1.2334	1.2824

## Exhibit 4, Sheet 1 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on an Accident Year basis

Paid Loss Development Factors by Accident Year Countrywide

Paid Losses and ALAE
----------------------

						Evaluation Age in I	VIOLITIS					
Year	12	24	36	48	60	72	84	96	108	120	132	14
1995	147,410	487,981	1,402,260	3,488,749	4,193,695	4,327,255	4,340,275	4,376,355	4,397,645	4,428,986	4,458,067	4,458,06
1996	58,514	298,962	2,123,165	2,888,400	3,811,118	4,283,815	4,322,396	4,552,469	4,627,024	4,648,824	4,648,824	4,430,00
1997	7,556	454,316	1,804,504	2,579,833	2,967,253	3,950,837	4,264,842	4,508,143	4,762,280	4,906,656	4,040,024	
1998	52,338	717,428	2,570,514	3,759,893	4,362,301	4,788,332	5,232,628	5,412,041	5,607,147	4,900,030	_	
1999	129,246	1,307,098	4,615,597	6,147,778	7,810,829	8,906,995	10,351,085	10,865,273	3,007,147	_	_	_
2000	129,246	920,929	2,833,123	4,813,332	8,914,567	10,877,189	12,219,623	10,000,270	_		_	_
2001	273,998	1,586,313	7.348.603	13,957,052	16,632,742	18,737,859	12,213,023					
2002	195,393	2,683,370	9,679,866	16,624,294	21,571,605	10,737,009	-	-	-	-	-	-
2002	200,301	3,517,444	11,920,705	19,332,711	21,371,003	-	-	-		-	-	_
2003	290,301	3,160,370	10.142.768	19,332,711	-	-	-	-	-	-	-	-
2004	248,625	3,728,891	10,142,766	-	-	-	-	-	-	-	-	-
2005	525,941	3,720,091	-	-	-	-	-	-	-	-	-	-
2006	525,941	-	-	-	Age-to-Ag	e Factors	-	-	-	-	-	-
Accident					Ago to Ag	Evaluation Age in I	Months					
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
Toda	12 10 21	211000	00 10 10	10 10 00	001072	72 10 0 1	011070	70 10 100	100 10 120	120 10 102	102 10 111	11110 011.
1995	3.310	2.874	2.488	1.202	1.032	1.003	1.008	1.005	1.007	1.007	1.000	
1996	5.109	7.102	1.360	1.319	1.124	1.009	1.053	1.016	1.005	1.000		
1997	60.125	3.972	1.430	1.150	1.331	1.079	1.057	1.056	1.030			
1998	13.707	3.583	1.463	1.160	1.098	1.093	1.034	1.036				
1999	10.113	3.531	1.332	1.271	1.140	1.162	1.050					
2000	7.125	3.076	1.699	1.852	1.220	1.123						
2001	5.790	4.633	1.899	1.192	1.127							
2002	13.733	3.607	1.717	1.298								
2003	17.561	3.389	1.622									
2004	10.892	3.209										
2005	14.998											
					Average De	velopment						
Average						Evaluation Age in I	Months					
Туре	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
All Years	14.769	3.898	1.668	1.305	1.153	1.078	1.041	1.028	1.014	1.003	1.000	
Latest 3	14.296	3.402	1.746	1.447	1.162	1.126	1.047	1.036	1.014	1.003	1.000	
Ex. Hi-Lo	11.003	3.625	1.599	1.240	1.142	1.076	1.046	1.026	1.007			
Wtd. Avg.	10.886	3.597	1.661	1.295	1.147	1.097	1.042	1.029	1.014	1.003	1.000	
Wtd. Last 3	14.081	3.391	1.724	1.331	1.155	1.131	1.047	1.036	1.014	1.003	1.000	
ata dil ann Danistico												
cted Loss Developo to-Age	ment Factors 10.886	3.597	1.661	1.295	1.147	1.097	1.042	1.029	1.014	1.003	1.000	1.00
	10.000	3.397	1.001	1.295	1.147	1.097	1.042	1.029	1.014	1.003	1.000	1.00

## Exhibit 4, Sheet 2 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on an Accident Year basis

### Incurred Loss Development Factors by Accident Year Countrywide

					incurred Loss	ses and ALAE						
Accident						Evaluation Age in I	Months					
Year	12	24	36	48	60	72	84	96	108	120	132	144
1995	438,949	1,600,477	2,295,761	4,392,382	4,379,698	4,350,257	4,355,777	4,383,356	4,430,246	4,466,010	4,459,992	4,459,992
1996	580,487	1,429,961	2,938,272	3,538,605	4,106,823	4,363,816	4,408,896	4,583,330	4,749,025	4,741,327	4,741,327	4,459,992
1997	183,756	1,289,584	2,502,362	2,877,439	3,680,258	3,985,842	4,388,413	4,731,145	4,855,282	4,986,957	4,741,327	_
1998	659,741	1,920,490	3,394,461	4,168,000	4,377,306	5,052,935	5,407,233	5,635,492	5,732,848	4,900,937	_	_
1999	904,737	3,420,614	5,932,721	6,192,784	8,872,962	10,000,671	10,751,281	10,849,150	3,732,040	_	_	
2000	904,737	2,206,366	3,063,884	5,825,302	9,874,336	11,701,306	13,324,625	-	_	_	_	_
2001	1,265,964	1,641,310	9,660,525	16,542,872	18,935,864	20,652,025	-	_	_	_	_	_
2002	230,460	5,338,594	13,904,112	20,426,464	25,088,608	-	_	_	_	_	_	_
2003	1,108,672	7,982,548	18,095,545	23,120,198	-	_	_	_	_	_	_	_
2004	1,790,239	8,166,568	17,004,225	-	_	_	_	_	_	_	_	_
2005	3,942,862	10,701,661	-	_	_	_	_	_	_	_	_	_
2006	3,794,483	-	_	_	_	_	_	_	_	_	_	_
2000	0,7 0 1, 100				Age-to-Ag	e Factors						
Accident					<b>J</b>	Evaluation Age in I	Months					
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
1995	3.646	1.434	1.913	0.997	0.993	1.001	1.006	1.011	1.008	0.999	1.000	
1996	2.463	2.055	1.204	1.161	1.063	1.010	1.042	1.034	0.998	1.000		
1997	7.018	1.940	1.150	1.279	1.083	1.101	1.078	1.026	1.027			
1998	2.911	1.767	1.228	1.050	1.154	1.070	1.042	1.017				
1999	3.781	1.734	1.044	1.433	1.127	1.075	1.009					
2000	2.439	1.389	1.901	1.695	1.185	1.139						
2001	1.296	5.886	1.712	1.145	1.091							
2002	23.165	2.604	1.469	1.228								
2003	7.200	2.267	1.278									
2004	4.562	2.082										
2005	2.714											
					Average De	evelopment						
Average						Evaluation Age in I						
Туре	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
*# > 4												
All Years	5.563	2.316	1.433	1.248	1.099	1.066	1.036	1.022	1.011	0.999	1.000	
Latest 3	9.410	2.318	1.486	1.356	1.134	1.095	1.043	1.026	1.011	0.999	1.000	
Ex. Hi-Lo	4.082	1.986	1.420	1.216	1.104	1.064	1.031	1.022	1.008			
Wtd. Avg.	3.805	2.251	1.409	1.240	1.108	1.081	1.030	1.022	1.011	0.999	1.000	
Wtd. Last 3	3.925	2.281	1.442	1.259	1.124	1.102	1.033	1.025	1.011	0.999	1.000	
cted Loss Develop	ment Factors											
-to-Age	3.805	2.251	1.409	1.240	1.108	1.000	1.030	1.022	1.011	1.000	1.000	1.000
-to-Ult	17.662	4.642	2.062	1.463	1.180	1.065	1.065	1.033	1.011	1.000	1.000	1.000

#### Exhibit 4, Sheet 3 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on an Accident Year basis

Claim Count Development Factors by Accident Year Countrywide

					Count	rywiae						
					Reported C							
Accident						Evaluation Age in N						
Year	12	24	36	48	60	72	84	96	108	120	132	144
1995	_	242	274	309	323	326	328	331	339	340	341	341
1996	133	236	296	311	326	329	333	341	347	351	351	-
1997	42	171	225	260	284	292	308	316	318	324	_	-
1998	68	230	336	383	399	437	454	463	468	-	-	-
1999	130	365	479	532	612	643	658	671	-	-	_	-
2000	130	427	504	667	718	749	776	-	-	-	-	-
2001	213	461	806	922	963	996	-	-	-	-	-	-
2002	135	766	1,032	1,146	1,184	-	-	_	_	-	_	_
2003	254	806	1,023	1,127	-	-	-	-	_	-	-	-
2004	313	759	990	´-	_	-	-	_	_	-	_	-
2005	279	674	-	-	_	_	_	_	_	_	_	_
2006	296	-	_	-	_	_	_	_	_	_	_	_
2000	200				Age-to-Ag	e Factors						
Accident						Evaluation Age in N	Months					
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
1995		1.132	1.128	1.045	1.009	1.006	1.009	1.024	1.003	1.003	1.000	
1996	1.774	1.254	1.051	1.048	1.009	1.012	1.024	1.018	1.012	1.000	1.000	
1997	4.071	1.316	1.156	1.092	1.028	1.055	1.024	1.006	1.012	1.000		
1998	3.382	1.461	1.140	1.042	1.095	1.039	1.020	1.011	1.013			
1999	2.808	1.312	1.111	1.150	1.051	1.023	1.020	1.011				
2000	3.285	1.180	1.323	1.076	1.043	1.036	1.020					
2001	2.164	1.748	1.144	1.044	1.043	1.030						
2002	5.674	1.347	1.110	1.033	1.034							
2002	3.173	1.269	1.102	1.033								
2003	2.425	1.304	1.102									
		1.304										
2005	2.416				Average De	velonment						
Average					Average De	Evaluation Age in N	Months					
Туре	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
All Years	3.117	1.332	1.140	1.067	1.039	1.029	1.020	1.015	1.011	1.001	1.000	
Latest 3	2.671	1.307	1.119	1.051	1.043	1.033	1.022	1.012	1.011	1.001	1.000	
Ex. Hi-Lo	2.966	1.306	1.127	1.058	1.033	1.028	1.021	1.014	1.012			
Wtd. Avg.	3.027	1.337	1.137	1.062	1.041	1.029	1.020	1.014	1.011	1.001	1.000	
Wtd. Last 3	2.647	1.306	1.117	1.048	1.041	1.032	1.021	1.012	1.011	1.001	1.000	
cted Loss Develo	pment Factors											
-to-Age	3.027	1.337	1.137	1.062	1.041	1.029	1.020	1.014	1.011	1.001	1.000	1.000
-to-Ult	5.479	1.810	1.354	1.191	1.122	1.078	1.047	1.027	1.012	1.001	1.000	1.000

#### Exhibit 4, Sheet 4 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on a Report Year basis

Paid Loss Development Factors by Report Year Countrywide

					Countr	ywide						
					Paid Losses	s and ALAE						
Report						Evaluation Age in	Months					<u> </u>
Year	12	24	36	48	60	72	84	96	108	120	132	144
1995	391,794	2,035,298	3,138,138	4,153,505	4,225,839	4,253,722	4,254,702	4,254,702	4,254,702	4,255,318	4,255,318	4,255,318
1996	241,647	1,289,538	3,545,608	3,869,640	3,894,431	3,920,661	3,937,904	3,966,795	4,026,245	4,033,993	4,033,993	-
1997	157,505	2,083,153	3,392,830	3,915,911	4,094,745	4,114,040	4,168,435	4,192,300	4,193,480	4,195,038	-	-
1998	422,274	2,313,522	3,213,047	3,793,197	3,815,212	3,845,678	3,854,660	3,880,459	3,880,714	· · · · -	-	-
1999	404,540	3,528,953	6,199,542	6,702,919	7,261,690	7,353,018	7,354,407	7,358,126	-	-	-	-
2000	404,540	3,108,562	5,171,938	6,319,059	7,065,185	7,770,027	8,062,802	, , , <u>-</u>	-	-	-	-
2001	835,534	4,257,702	7,209,139	11,166,017	12,503,602	12,823,001	· · · -	-	_	-	-	-
2002	823,635	7,206,761	14,309,699	17,950,547	20,799,361	-	-	-	_	-	-	-
2003	2,002,459	12,276,508	23,617,441	29,271,776	-	-	-	-	-	-	-	-
2004	1,203,539	7,394,985	14,640,307		-	-	-	-	_	-	-	-
2005	1,867,045	11,403,884	-	-	-	-	-	-	_	-	-	-
2006	1,919,530	-	-	-	-	-	-	-	_	-	-	-
	.,,				Age-to-Ag	e Factors						
Report					<b>J</b>	Evaluation Age in	Months					
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
1995	5.195	1.542	1.324	1.017	1.007	1.000	1.000	1.000	1.000	1.000	1.000	
1996	5.336	2.750	1.091	1.006	1.007	1.004	1.007	1.000	1.002	1.000	1.000	
1997	13.226	1.629	1.154	1.046	1.007	1.013	1.007	1.013	1.002	1.000		
1998	5.479	1.389	1.181	1.006	1.003	1.002	1.007	1.000	1.000			
1999	8.723	1.757	1.081	1.083	1.013	1.002	1.007	1.000				
2000	7.684	1.664	1.222	1.118	1.100	1.038	1.001					
2000	5.096	1.693	1.549	1.110	1.026	1.036						
2001	8.750	1.986	1.254	1.159	1.020							
2002	6.131	1.924	1.239	1.159								
2003	6.144	1.980	1.239									
		1.960										
2005	6.108				A D.							
Average					Average De	Evaluation Age in	Months					
Type	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
All Years	7.079	1.831	1.233	1.069	1.023	1.010	1.004	1.004	1.001	1.000	1.000	
Latest 3	6.783	1.963	1.348	1.132	1.046	1.013	1.004	1.005	1.001	1.000	1.000	
Ex. Hi-Lo	6.617	1.772	1.209	1.065	1.012	1.005	1.004	1.000	1.000			
Wtd. Avg.	6.499	1.856	1.249	1.100	1.028	1.012	1.003	1.004	1.001	1.000	1.000	
Wtd. Last 3	6.126	1.956	1.294	1.139	1.042	1.016	1.003	1.005	1.001	1.000	1.000	
Selected Loss Devel	opment Factors											
Age-to-Age	6.499	1.856	1.249	1.100	1.028	1.012	1.003	1.004	1.001	1.000	1.000	1.000
Age-to-Ult	17.379	2.674	1.441	1.154	1.049	1.020	1.008	1.005	1.001	1.000	1.000	1.000
Aye-10-UII	17.379	2.074	1.441	1.134	1.049	1.020	1.000	1.005	1.001	1.000	1.000	1.000

## Exhibit 4, Sheet 5 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on a Report Year basis

### Incurred Loss Development Factors by Report Year Countrywide

					Incurred Loss	es and ALAE						
Report						Evaluation Age in	Months					
Year	12	24	36	48	60	72	84	96	108	120	132	144
1995	1,314,308	3,325,793	3,950,635	4,469,134	4,284,839	4,265,760	4,254,702	4,254,702	4,254,702	4,255,318	4,255,318	4,255,318
1996	2,028,115	2,706,033	4,283,662	4,019,340	4,039,132	4,002,661	3,994,904	4,016,795	4,076,245	4,083,993	4,083,993	-
1997	1,179,509	3,606,091	3,909,840	4,064,919	4,135,249	4,124,042	4,193,437	4,252,302	4,243,482	4,245,041	· · · -	-
1998	1,952,196	3,089,734	3,439,650	3,865,697	3,837,712	3,883,178	3,892,160	3,900,459	3,880,714	-	-	-
1999	2,682,237	5,422,297	6,603,554	6,802,928	7,322,547	7,356,350	7,354,407	7,359,026	-	-	-	-
2000	2,682,237	4,586,108	5,224,192	6,910,536	7,762,186	7,980,180	8,091,977	-	-	-	-	-
2001	3,794,215	4,503,711	8,622,853	12,034,287	12,945,137	12,730,477	-	-	-	-	-	-
2002	902,704	10,097,526	16,885,454	19,309,991	21,564,886	-	-	-	-	-	-	-
2003	5,438,589	18,689,780	28,599,682	33,118,671	-	-	-	-	-	-	-	-
2004	5,978,736	14,296,540	18,568,206	-	-	-	-	-	-	-	-	-
2005	10,743,360	20,781,723	-	-	-	-	-	-	-	-	-	-
2006	12,121,102	-	-	-	-	-	-	-	-	-	-	-
					Age-to-Ag	e Factors						
Report						Evaluation Age in	Months					
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
1995	2.530	1.188	1.131	0.959	0.996	0.997	1.000	1.000	1.000	1.000	1.000	
1996	1.334	1.583	0.938	1.005	0.991	0.998	1.005	1.015	1.002	1.000	1.000	
1997	3.057	1.084	1.040	1.017	0.997	1.017	1.014	0.998	1.002	1.000		
1998	1.583	1.113	1.124	0.993	1.012	1.002	1.002	0.995	1.000			
1999	2.022	1.218	1.030	1.076	1.005	1.000	1.001	0.000				
2000	1.710	1.139	1.323	1.123	1.028	1.014	1.001					
2001	1.187	1.915	1.396	1.076	0.983	1.014						
2002	11.186	1.672	1.144	1.117	0.000							
2003	3.437	1.530	1.158									
2004	2.391	1.299										
2005	1.934											
					Average De	velopment						
Average						Evaluation Age in						
Туре	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
All Years	2.943	1.374	1.143	1.046	1.002	1.005	1.004	1.002	1.001	1.000	1.000	
Latest 3	4.737	1.500	1.232	1.105	1.005	1.005	1.004	1.003	1.001	1.000	1.000	
Ex. Hi-Lo	2.222	1.343	1.136	1.047	1.000	1.004	1.003	0.999	1.000	1.000	1.000	
Wtd. Avg.	2.354	1.423	1.160	1.072	1.000	1.005	1.004	1.002	1.001	1.000	1.000	
Wtd. Last 3	2.426	1.487	1.191	1.105	1.001	1.006	1.005	1.003	1.001	1.000	1.000	
cted Loss Develo	nment Factors											
to-Age	2.354	1.423	1.160	1.072	1.000	1.005	1.004	1.002	1.001	1.000	1.000	1.000
to-Ult	4.219	1.792	1.259	1.085	1.012	1.012	1.007	1.003	1,001	1.000	1.000	1.000

## Exhibit 4, Sheet 6 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on a Report Year basis

Claim Count Development Factors by Report Year Countrywide

					Reported Cla							
Report	-					Evaluation Age in	Months					
Year	12	24	36	48	60	72	84	96	108	120	132	144
1995	-	273	274	279	279	279	279	279	279	279	279	279
1996	316	343	346	346	346	346	346	346	346	346	346	-
1997	186	287	289	291	291	291	291	291	291	291	-	-
1998	206	265	271	271	271	272	272	272	273	-	-	-
1999	315	434	440	441	460	462	462	462	-	-	-	-
2000	315	544	552	608	630	630	634	-	-	-	-	-
2001	552	640	720	741	743	746	-	-	-	-	-	-
2002	438	978	1,068	1,083	1,093	-	-	-	-	-	-	-
2003	850	1,279	1,305	1,324	-	-	-	-	-	-	-	-
2004	805	984	1,008	-	-	-	-	-	-	-	-	-
2005	943	1,142	-	-	-	-	-	-	-	-	-	-
2006	924	-	-	-	-	-	-	-	-	-	-	-
					Age-to-Ag							
Report						Evaluation Age in						
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
4005		4.004	4.040	4.000	4.000	4 000	4.000	4 000	4 000	4 000	4 000	
1995	4.005	1.004	1.018	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
1996	1.085 1.543	1.009	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		
1997		1.007	1.007	1.000	1.000	1.000	1.000	1.000	1.000			
1998 1999	1.286 1.378	1.023 1.014	1.000 1.002	1.000 1.043	1.004 1.004	1.000 1.000	1.000 1.000	1.004				
			1.101				1.000					
2000	1.727	1.015		1.036	1.000	1.006						
2001	1.159 2.233	1.125	1.029 1.014	1.003	1.004							
2002 2003		1.092 1.020		1.009								
2003	1.505 1.222	1.020	1.015									
200 <del>4</del> 2005		1.024										
2005	1.211				Average De	velonment						
Average						Evaluation Age in	Months					
Туре	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 to 132	132 to 144	144 to Ult.
All Years	1.435	1.033	1.021	1.011	1.002	1.001	1.000	1.001	1.000	1.000	1.000	
Latest 3	1.313	1.046	1.019	1.016	1.003	1.002	1.000	1.001	1.000	1.000	1.000	
Ex. Hi-Lo	1.379	1.025	1.012	1.008	1.002	1.000	1.000	1.000	1.000			
Wtd. Avg.	1.455	1.041	1.023	1.013	1.002	1.002	1.000	1.001	1.000	1.000	1.000	
Wtd. Last 3	1.311	1.043	1.018	1.014	1.003	1.003	1.000	1.001	1.000	1.000	1.000	
lected Loss Develo	opment Factors											
	•	1.041	1.023	1.013	1.002	1.002	1,000	1.001	1.000	1,000	1.000	1.000
	1.576	1.083	1.041	1.018	1.005	1.003	1.001	1.001	1,000	1.000	1,000	1.000
Wtd. Avg.	1.455 1.311 opment Factors 1.455	1.041 1.043 <b>1.041</b>	1.023 1.018 <b>1.023</b>	1.013 1.014 <b>1.013</b>	1.002 1.003	1.002 1.003	1.000 1.000	1.001 1.001	1.000 1.000	1.000 1.000	1.000 1.000	

## Exhibit 5 The American Insurance Company Dental Professional Liability Claims-Made & Occurrence data on a Report Year basis Countrywide Experience

(1)	(2) Paid	(3) Incurred	(4) Paid	(5) Incurred	(6) Indicated	(7) Indicated	(8) Selected	(9)	(10) Claim	(11) Ultimate	(12)	(13)	(14) Premium	(15) On Level	(16) Exposure
Report	Loss &	Loss &	Development	Development	Ultimate From	Ultimate From	Ultimate	Reported	Emergence	Claim	Ultimate	Earned	Factor On	Earned	Adjusted
Year	ALAE	ALAE	Factor	Factor	Paid Development	Incurred Development	Loss & ALAE	Claim Count	Factor	Count	Severity	Premium	Current Level	Premium	Frequency
1995	4,255,318	4,255,318	1.000	1.000	4,255,318	4,255,318	4,255,318	279	1.000	279	15,252	8,567,298	1.513	12,963,963	21.52
1996	4,033,993	4,083,993	1.000	1.000	4,033,993	4,083,993	4,058,993	346	1.000	346	11,731	8,964,347	1.515	13,577,604	25.48
1997	4,195,038	4,245,041	1.000	1.000	4,195,038	4,245,041	4,220,039	291	1.000	291	14,502	9,324,258	1.530	14,268,928	20.39
1998	3,880,714	3,880,714	1.001	1.001	3,883,801	3,883,777	3,883,789	273	1.000	273	14,226	9,027,940	1.535	13,858,410	19.70
1999	7,358,126	7,359,026	1.005	1.003	7,391,496	7,378,683	7,385,089	462	1.001	462	15,985	11,983,048	2.718	32,564,871	14.19
2000	8,062,802	8,091,977	1.008	1.007	8,127,639	8,145,675	8,136,657	634	1.001	635	12,814	13,545,843	1.611	21,828,889	29.09
2001	12,823,001	12,730,477	1.020	1.012	13,080,972	12,888,293	12,984,633	746	1.003	748	17,359	15,723,141	1.613	25,362,458	29.49
2002	20,799,361	21,564,886	1.049	1.012	21,818,952	21,831,465	21,825,209	1,093	1.005	1098	19,877	26,066,373	1.536	40,034,356	27.43
2003	29,271,776	33,118,671	1.154	1.085	33,777,866	35,922,998	34,850,432	1,324	1.018	1348	25,853	37,315,919	1.359	50,699,308	26.59
2004	14,640,307	18,568,206	1.441	1.259	21,093,430	23,378,064	22,235,747	1,008	1.041	1049	21,197	41,800,045	1.230	51,414,890	20.40
2005	11,403,884	20,781,723	2.674	1.792	30,499,282	37,238,050	33,868,666	1,142	1.083	1237	27,380	44,189,762	1.183	52,258,027	23.67

1995 - 2003 Fitted Trend	6.8%	3.7%
1995 - 2004 Fitted Trend	6.5%	2.0%
1995 - 2005 Fitted Trend	7.3%	1.6%

Selected	6.5%	2.0%

8.6%

			Average		
Accident	Annual	Midpoint of	Accident Date of	Trend	Trend
Year	Trend	Experience	Effective Period	Period	Factor
2001	1.086	7/1/2001	11/15/2008	7.38	1.843
2002	1.086	7/1/2002	11/15/2008	6.38	1.696
2003	1.086	7/1/2003	11/15/2008	5.38	1.561
2004	1.086	7/1/2004	11/15/2008	4.38	1.437
2005	1.086	7/1/2005	11/15/2008	3.38	1.323

## Exhibit 6 The American Insurance Company Dental Professional Liability

#### Projected Expenses

		2001	2002	2003	2004	2005	Selected
` '	Direct Written Premium Direct Earned Premium	233,543 195,790	207,738 235,170	156,590 161,165	155,744 148,134	142,703 144,693	
(2)		133,730	200,170	101,100	140,104	144,033	
	Expense Category:						
(3)	Commissions	48,063	43,176	33,303	33,030	32,051	
		20.6%	20.8%	21.3%	21.2%	22.5%	23.3%
(4)	Other Acquisitions	5,977	7,849	4,825	4,082	4,376	
		3.1%	3.3%	3.0%	2.8%	3.0%	3.0%
(5)	General	13,947	18,315	11,259	9,525	10,209	
( )		7.1%	7.8%	7.0%	6.4%	7.1%	7.1%
(6)	Taxes, Licenses, and Fees	4,793	5,859	4,000	3,304	2,700	
(0)		2.4%	2.5%	2.5%	2.2%	1.9%	2.3%
(7)	Subtotal	72,780	75,199	53,387	49,941	49,336	
(')	Cubicial	33.2%	34.4%	33.7%	32.6%	34.4%	35.7%
(0)	Unallocated Loss Adjustment Expenses	5,542	-7,126	4,309	3,488	1,671	
(0)	onaliocated Loss Adjustifient Expenses	2.8%	-7,120	2.7%	2.4%	1.2%	2.1%
(0)	Drafit Lood						0.20/
(9)	Profit Load						9.2%

(10) Total Expenses 47.0%

(11) Permissible Loss and Allocated Loss Adjustment Expense Ratio

53.0%

#### Notes:

Based on IEE for Medical Malpractice using Fireman's Fund Insurance Companies consolidated data. (3) Selected is planned 2007 Dental commission rate to be paid. (11) = 1.00 - (10)

### Exhibit 7 The American Insurance Company

## Fireman's Fund Consolidated Professional Liability Calculation of Underwriting Profit Provision

		<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	Selected
(1)	Earned Premium (AS Page 4, Line 1, Col 1)	\$4,084,898,912	\$2,624,676,440	\$3,951,255,938	\$4,210,707,223	\$4,327,051,937	
(2)	Investable Assets (AS Page 2, Line 10, Col 3)	\$10,562,407,685	\$10,561,863,002	\$10,808,273,330	\$9,725,795,497	\$9,516,052,182	
(3)	Surplus (AS Page 3, Line 35, Col 1)	\$1,945,394,297	\$2,239,490,119	\$2,858,865,888	\$2,930,106,208	\$2,850,201,410	
(4)	Net Investment Income Earned (AS Page 4, Line 9, Col 1)	\$446,350,525	\$472,473,418	\$511,123,917	\$483,732,059	\$476,477,702	
(5)	Net Realized Capital Gains (AS Page 4, Line 10, Col 1)	(\$215,687,471)	(\$208,169,492)	(\$9,147,171)	\$10,758,814	\$41,408,600	
(6)	Premium-to-Surplus ratio (1) / (3)	2.10	1.17	1.38	1.44	1.52	1.30
(7)	Professional Liability Occurrence Premium-to-Capital ratio						0.91
(8)	Premium-to-Assets ratio (1) / (2)	0.39	0.25	0.37	0.43	0.45	0.34
(9)	Target After-Tax ROE						15.0%
(10)	Tax Rate						35.0%
(11)	Return on Assets [(4) + (5)] / (2)	2.2%	2.5%	4.6%	5.1%	5.4%	5.5%

(UW Income + Investment Income) x (1 - Tax Rate) = (Allocated Capital) x (Target After-Tax ROE)

(12) UW Profit Provision [(9) / (7)] / [1 - (10)] - [(11) / (8)]

9.2%

# FIREMAN'S FUND INSURANCE COMPANIES DENTAL PROFESSIONALS PROGRAM BUSINESS LIABILITY PLAN RATE RULE MANUAL MEMORANDUM ARKANSAS

In conjunction with the rate filing, we have redesigned our State Exception Pages as attached.

As you will see, we have made modifications to section **II. Dental Practitioner Rates.** These changes were made in accordance with our proposed rate filing as explained in the Actuarial Memorandum.

To the State Exception Pages, you will also note that we have added an explanation of our proposed filing. This can be found on page 3 of the State Exception Pages, under section **III. Amended Rules**.

You will find enclosed the State Exception Pages for the state of Arkansas for your review.

AR\_Rules-Rates-Forms.xls rate&rule memo, 11/15/07

#### NAIC LOSS COST DATA ENTRY DOCUMENT

1.	This filing transmittal is part of Company Tracking #					TANE DPL AR 11 07 RR									
2.	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number					N/A									
		Company Name						Company NAIC Number							
3.	A.	The American Insurance Company					B.								
	Produc	ct Coding Matrix Line	of Rusiness (i.e.	Type of Insi	irance)		Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance)								
4.	A.	St Coding Watrix Eiric	Medical Ma	practice	ararioo)		B.	1 Toddot	ocaling Matrix L		Professional Liability	<u>0)</u>			
	•	•					•	•							
5.								FOR LOSS C	OSTS ONLY						
(A)	(B)	(C)	(D)		(	E)	(	F)	(G)	1	(H)				
COVERAGE	Indicated	Requested	Expecte	Loss Cost		Sel	Selected		nse	Co. Current					
(See Instructions)	% Rate Level Change	% Rate Level Change	Loss Ra				s Cost tiplier	Constant		Loss Cost Multiplier					
	Level Change	Level Change			1 4		IVIGI	прпсі	(If Applicable)		Multiplier				
Dental - Occurrence	27.9%	14.4%													
Dental - Claims-made	82.5%	14.4%													
TOTAL OVERALL EFFECT	74.8%	14.4%													
		_									_				
6.	5 Year History	Rate	Change History				Incurred			1	7.	<del></del>			
							Losses	State Loss	Countrywide			Selected			
Year	Policy Count	% of Change	Effective Date	State Ea	rned Premi	um (000)	(000)	Ratio	Loss Ratio		Expense Constants	Provisions			
2001	38				1.781		0.000	0.0%	101.7%		A. Total Production Expense	26.3%			
2002	39				6.304		0.000	0.0%	93.1%		B. General Expense	7.1%			
2003	68	15.0%	5/15/2003		23.464		0.000	0.0%	109.0%		C. Taxes, License & Fees	2.3%			
2004	40				28.685		70.856	247.0%	70.3%		D. Underwriting Profit	9.2%			
2005	46	26.1%	10/19/2006		29.328		0.000	0.0%	95.0%		& Contingencies				
				<del> </del>							E. Other (explain): ULAE F. TOTAL	2.1%			
		<u> </u>	ļ				<u> </u>	<u> </u>	L	J	r. IOIAL	47.0%			
8.	Apply Lost Cost Factor	s to Future filings? (N	or N)	N/A											
9.	Estimated Maximum R				cable):		50%								
		ate Decrease for any					00,0	_							

Filing Company: The American Insurance Company State Tracking Number: AR-PC-07-026012

Company Tracking Number: TANE DPL AR 11 07 RR

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0030 Dentists

Made/Occurrence

Product Name: Dental Professional Liability

Project Name/Number: 2007 Dental RR Filings/TANE DPL 2007 RR

Attachment "2007 Malpractice Premium Comparision Survey Form AR.xls" is not a PDF document and cannot be reproduced here.